

Born and raised in Torrance, Shima Razipour, serves as a buyer and listing specialist within The Kondo Group at Compass. Her passion for Real Estate comes from the ability to connect with people and her community. Through real estate, she is able to bring awareness to local small businesses, dog rescues, and charities. She is also a Social Media Director for multiple companies and individuals due to her innovative marketing techniques.

After receiving a double major in Journalism and Child Development from Cal State Long Beach University, she was fortunate to find an internship with the prestigious real estate magazine.

DIGS magazine is the largest and most influential real estate lifestyle media platform in Southern California, serving the affluent coastal neighborhoods of Manhattan Beach, Hermosa Beach, Redondo Beach, Palos Verdes Estates, Rancho Palos Verdes, Rolling Hills Estates, Rolling Hills, El Segundo, Playa Vista, Playa del Rey, Marina del Rey, Venice, Santa Monica, Malibu, Pacific Palisades, Brentwood, and Beverly Hills.

While there, she assisted the producers in providing content, sharing local event information, and managing the social media accounts for the South Bay's top-producing real estate agents.

She quickly realized she could combine her passion for helping others with Real Estate, which ultimately led her to become a full-time agent. Whether it is to buy or sell a home, Shima provides her clients with plenty of options to find their needs. She is dedicated to her clients' goals and maintains an open-door policy and returns phone calls and emails promptly to ensure responsive, transparent, and personable service.

When she's not working, she enjoys dedicating her time helping dog rescues and our U.S. Troops. Her core values revolve around family and culture, where she can provide a unique and personalized experience when helping others. She does this by listening to her client's needs and wants and makes it her #1 priority to achieve.

She owes this to her Iranian hospitality which she says is limitless. Each client becomes a prominent factor in her life and she is committed to making their home buying or selling experience smooth by going *"to infinity and beyond."*

Shima is incredibly passionate about furthering her education to best serve her clients' needs and does this as often as possible by attending ongoing training seminars. She has earned several certifications including Certified Negotiation Expert and Veteran-based course, Did You Serve? Identifying Home Buying Advantages for Veterans. She is also a proud Military Relocation Professional (MRP).

Shima treats every client as though they are family, by putting their best interest first. This has resulted in having a business that is primarily based on referrals and repeat customers. Her goal isn't just to complete a transaction successfully. Rather, to earn a lifelong friendship based on trust, respect, and gratitude.

*Shima is most known for her leadership, valuable marketing techniques, and being a creative thinker. She is respected for her superiority in customer service and punctuality. She seeks to evaluate quickly and efficiently while specializing in thoroughly listening and advising clients.*

She is proud to donate a portion of every commission to our U.S. troops and local dog rescues.